

# OVERVIEW ABOUT VIETNAM

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- Vietnam annual growth rate of 7.8% in 2004 - 2008.
- Vietnam maintain strong GDP growth rate of 6.2% in 2008 and 5.3% in 2009.
- Vietnam has long coasts of over 3000 kilometers
- Vietnamese Government and Party have focused on development of fleet, ports, terminals, shipbuilding industry.

# OVERVIEW ABOUT VINALINES

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- **Vinalines was established in 1995**
- **Vinalines is under the direct management of the Government of Vietnam.**
- **76 subsidiary companies under Vinalines control**
- **After 15 years, Vinalines became a leading corporation within the national maritime community in Vietnam.**

# **VIETNAM CURRENT FLEET AND TARGETS FOR NEXT 10 YEARS**

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- **End of 2009 :**
  - + **Fleet: 1,598 vessels of 6,374,571DWT**
  - + **The average age : 15 years**
- **By 2020:**
  - + **The total DWT : 11,800,000 to 13,200,000 DWT**
  - + **The average age : 12 years**
  - + **The total annual volume of cargo to be transported : 215-260 million tons, nearly 30% of the market share.**

# CURRENT FLEET OF VINALINES

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- **Current Vinalines fleet:**

- + **43% of the total national fleet capacity**

- + **50% market share in the national cargo shipping**

- + **12 shipping companies, 150 vessels of 2.7 million DWT.**

- **Vinalines also concentrate on :**

- + **Port System: handle from 50 to 55 million tons of cargo nationwide by 2015.**

- + **Maritime Services**

# VINALINES FLEET BY THE NEXT 10 YEARS

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**- Period 2010 – 2020 :**

**+ For Vinalines' share: 70% of total national tonnage ,  
8-10 million DWT.**

**+ For technology: develop modern and young-aged  
vessels**

**+ For investment: new building in Vietnam, purchase,  
increasing the ratio of large-sized ships.**

**+ For the market: focus the traditional markets as  
well as open new routes to other countries in the  
world.**

# VINALINES FLEET BY THE NEXT 10 YEARS

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- **In the period of 2011-2015:**
- + **Co-ordinate with Vinashin for the new building of 40 vessels locally of about US\$ 2 billion**
- + **Increase total tonnage to 6-7 million DWT**
- + **For the year of 2010 only, the fleet will increase tonnage to 500,000 DWT**

***Thank you for your kind attention!***