



THIS IS **THE ONE**



The 12th edition of
Asia Pacific Maritime 2012
 14 - 16 March 2012 • Sands Expo & Convention Center,
 Marina Bay Sands, Singapore, Level 1 & Basement 2
www.apmaritime.com

VISITOR REGISTRATION FORM

Register before pre-registration closes on 8 March 2012 and stand to win an Apple iPad 2!

Easy ways to register:

1. Register online at www.apmaritime.com
2. Complete this Visitor Registration Form and fax to us at +65 6588 3787
3. SMS us at +65 9113 6891 with the format: <APM> <your name> <mobile no.>

Mr Mrs Ms Dr Others

First Name: Last Name:

Company: Job Title:

Address: Zip Code/Postal Code :

City / State : Country :

Phone: Mobile: Fax:

Email: Website:

1. Your Position

- Senior Management
- Middle Management
- Junior Management

2. Please indicate your job function

- Chairman / CEO / President / Vice President
- Managing Director / GM / Director
- Proprietor / Owner / Partner
- Operations Director / Manager
- Technical Director / Manager
- Commercial Director / Manager
- Specifier / Buyer / Purchaser
- Fleet Manager
- Superintendent
- Business Development Director / Manager
- Sales & Marketing Director / Manager
- Chief Engineer / Project Engineer
- Naval Architect
- Consultant
- Designer / Interior Consultant
- Others

3. Please indicate your purchasing capacity

- Decision Making / Authorizing
- Specifying
- Recommending / Influencing
- Researcher / Gathering Information
- Evaluate / Test
- Others

4. Please indicate your purpose of visit

(You may tick more than one option)

- Place Orders / Contracts
- Negotiate Deals
- Source for New Products / Technologies
- Meet Existing Suppliers
- Establish New Distribution Channels
- Seek New Agencies
- Check Out Competitors' Products
- Gather Market / Product Information
- Evaluate Show for Future Participation
- Others

5. How did you find out about APM 2012?

(You may tick more than one option)

- Colleagues / Business Associates
- Competitive Events
- Direct Mail
- Email
- Exhibitor
- Newspaper Advertisements
- News Articles in Newspapers / Trade Magazines
- Radio
- Telemarketing

- Trade Associations
- Trade Publication Advertisement
- TV Commercial
- Website / Internet
- Others

6. Your company business

(You may tick more than one option)

- Banking / Finance / Insurance / Legal
- Boat Builder
- Boat Chandlers
- Boat Owner
- Boat Repair
- Bunkering
- Cargo & Trans-Shipment
- Cargo Handler
- Classification / Registration
- Coastal Police
- Communications / Navigation
- Consultancy
- Equipment Manufacturer / Supplier / Distributor
- Drilling Companies
- Freight Forwarder
- Government Agency / Maritime Association
- Independent and National Oil Companies
- Logistics Management
- Maritime IT
- Offshore Supplier & Dredging
- Offshore Vessel Builders
- Offshore Vessel Owners
- Port / Terminal
- Port Authority
- Shipper
- Shipping Line
- Ship Agency / Ship Broker
- Ship Builder
- Ship Chandler
- Ship Conversion / Registration
- Ship Design / Naval Architecture
- Ship Management
- Ship Owner
- Ship Repair & Maintenance
- Others

7. Please indicate your company's annual purchasing budget

- Under S\$100,000
- S\$100,000 – S\$500,000
- S\$500,001 – S\$1,000,000
- S\$1,000,001 – S\$5,000,000
- S\$5,000,001 – S\$10,000,000
- S\$10,000,001 – S\$20,000,000
- Above S\$20,000,000

8. What does your company purchase?

(You may tick more than one option)

- Alarm & Safety Equipment
- Boat Building Equipment and Services
- Boat Operations Equipment
- Cargo Handling Systems & Equipment
- Chemicals & Coatings
- Communication Systems & Equipment
- Deck Equipment & Auxiliary Machinery
- Engines
- Environmental Protection Equipment
- Inland / Coastal Waters / Vessels & Barges Equipment & Services
- Logistics & Transport Services
- Maintenance & Treatment
- Marine Electrical & Electronic Systems
- Marine Engineering / Electronics
- Marine Equipment & Accessories
- Maritime Organisations
- Maritime Services
- Naval Technology & Defence Systems
- Navigation Systems & Equipment
- Offshore Service / Supply Vessels Equipment & Services
- Offshore Technology & Supplies
- Port & Terminal Equipment & Services
- Prime Movers / Propulsion Systems & Auxiliary System
- Pumps, Valves, Compressors & Fittings
- Repair & Conversion Technology & Services
- Research & Development Services
- Safety Rescue & Survival Equipment & Services
- Shipbuilding / Shipyard Equipment & Services
- Ship Operations Equipment
- Solutions & Transportation
- Waste Control & Disposal Services
- Water Treatment
- Others

9. Please indicate your company's staff strength

- 1 – 10
- 11 – 50
- 51 – 100
- 101 – 500
- 501 – 1,000
- Above 1,000

The information contained here may be made available to third parties for promotion of other products and services.

Tick here if you do not wish to receive third party communication.

Thank you for registering for Asia Pacific Maritime 2012. Please visit www.apmaritime.com for more show information and updates.

We look forward to seeing you at Asia Pacific Maritime – 14 -16 March 2012!



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CONFERENCE REGISTRATION FORM

For multiple registrations, please make copies of this registration form.

3 EASY WAYS TO REGISTER • Phone : +(65) 6780 4654 • Fax : +(65) 6588 3808 • Email : apmconference@reedexpo.com.sg

Mr Mrs Ms Dr Others

First Name: _____

Last Name: _____

Company: _____

Job Title: _____

Address: _____

Zip Code/Postal Code : _____

City / State : _____

Country : _____

Phone: _____

Mobile: _____

Fax: _____

Email: _____

Website: _____

COMPLIMENTARY PROGRAMME

PROGRAMME	DATE
<input type="checkbox"/> Asian Shipping: Coping with Turbulent Waters	14 March 2012
<input type="checkbox"/> What is to Come for the Shipping Industry? Short and Medium Term Outlook?	14 March 2012
<input type="checkbox"/> Ship Financing in Asia	14 March 2012
<input type="checkbox"/> Ballast Water Treatment Keynote	14 March 2012
<input type="checkbox"/> Focus on China: Understanding its Dynamic Shipbuilding Industry	15 March 2012
<input type="checkbox"/> Seminar on the Future of Green Ships	15 March 2012
<input type="checkbox"/> Environmental Issues Affecting Bunker Supply and Quality: the Asian Perspective	16 March 2012
<input type="checkbox"/> PSA Port Tour Please advise: NRIC / Passport No. Nationality Mobile	16 March 2012

PAID CONFERENCE

Please indicate if you are interested in the conference below with a tick (✓) in the appropriate box.

Conference Programme	SISO Member	Non-Member
Workshop on Workplace Safety	<input type="checkbox"/> \$200	<input type="checkbox"/> \$250

OTHER PAID CONFERENCES

Conference Selection	To Register:
4 th Offshore Support Vessels Summit 14 – 15 March 2012	Melanie Mulazzi of ACI on +44 207 981 2504 or email mmulazzi@acieu.net
The Ship Propulsion Summit 14 – 15 March 2012	Cheryl Williams of ACI on +44 207 981 2503 or email cwilliams@acieu.net
7 th Maritime Communications & Technology 14 – 15 March 2012	Mohammad Ahsan of ACI on +44 207 981 2503 or email mahsan@acieu.net

WORKSHOP ON WORKPLACE SAFETY MODE OF PAYMENT

Please indicate your preferred payment mode:

Cheque Payment

Cheque must be made payable to REED ELSEVIER (SINGAPORE) 2008 PTE LTD. Mailed to Reed Exhibitions c/o APM 2012 Conference at 1 Changi Business Park Crescent, #06-01, Plaza 8 @ CBP Tower A, Singapore 486025. Please indicate the respective name(s) and company(s) of delegate(s) at the back of the cheque.

Credit Card Payment

Please charge the total expense to my credit card

Visa MasterCard Amex
Place of issue: Singapore Overseas

Card Holder's Name: _____

Card Number: _____

Expiry Date: _____

Card Holder's Signature: _____

Date: _____

Telegraphic Transfer

Telegraphic transfer must be made payable to:

REED ELSEVIER (SINGAPORE) 2008 PTE LTD

A/C No.: 0-707792-019 (SGD)

Swift code: CITISGSG

CITIBANK N.A., 8 Marina View #16-01, Asia Square Tower 1, Singapore 018960

Please indicate the conference name, name(s) of delegate(s) and the order number when remitting payment. Bank charges are to be deducted from the participating organization's own account and the full fee must be received by the event organizer.

Note:

- 7% Goods & Services Tax (GST) is applicable on fees for all Singapore companies

- Conference programme information is correct at the time of print and subject to changes

CANCELLATION & SUBSTITUTION POLICY

1. Registrations will be confirmed via email upon receipt of your completed registration form and full payment (if applicable). 2. Notice of cancellation must be given in writing on or before 20 February 2012, and is subject to a cancellation fee equivalent to 50% of the selected conference package fee. 3. No refund of fees will be made for cancellations made after 20 February 2012 or "no show" delegates. 4. Substitution is allowed if there is official written request to the organizer at least 2 weeks before the conference. 5. All speakers and topics are correct at the time of printing. The Organizer reserves the right to substitute speakers and cancel or alter the content and timing of the programme for reasons beyond its control. 6. The Organizer reserves the right to accredit and/or reject any registrations.